



# The Behavioral Financial Planning **EXPERIENCE**

May 14-17, 2020

in cooperation with the University of Georgia  
Center for Continuing Education & Hotel

## Learning Objectives, Features, & Benefits

### Learning Objectives

After completing this 3-day program, you should be able to:

1. Develop strategies to incorporate elements of client psychology into financial planning practice.
2. Understand and assess client attitudes and preferences in a valid manner.
3. Develop a financial therapy toolkit.
4. Understand the principles of behavior finance.
5. Develop fundamental skills in client communication.
6. Appreciate the complexity of diversity issues in financial planning.
7. Apply CFP® practice standards and ethics within the behavioral financial planning scope of practice.

*Successful enrollees earn a Digital Badge and 18.5 CFP® credit hours.*

### What is Behavioral Financial Planning?

Behavioral financial planning, as conceptualized at the University of Georgia, is defined as a method of creating and achieving goals by applying psychological and relational insights into the financial planning process to enhance individual and family well-being.

### Features & Benefits of the Course

#### Features:

- A program managed and delivered by the University of Georgia, a premier US educational institution and recognized global leader in financial planning education.
- A dynamic and cutting-edge curriculum, presented by global-leading academic and applied researchers and practitioners.
- Engage with University faculty in one-on-one and small group interactions in a 3-day in-person format that meets the needs of busy working professionals.
- Obtain hands-on experience and practice in a clinical setting.
- Course approved by Certified Financial Planner™ Board.
- A program of study qualifying for continuing education for Certified Financial Planner™ professionals.



**UNIVERSITY OF  
GEORGIA**  
Center for Continuing  
Education & Hotel

## Benefits

- Advance your career by enhancing your skills related to behavioral financial planning.
- Learn the fundamental aspects of client-centered financial planning and financial therapy.
- Earn 18.5 CFP® continuing education credits, including 2 hours of ethics training.
- Earn 1.85 University of Georgia continuing education units (CEUs) and a Digital Badge.
- Expand your knowledge of the newest behavioral financial planning techniques, including solution-focused therapy tools and techniques.
- Learn to communicate more effectively with clients using the strategies presented in the program.
- Learn to incorporate elements of client psychology into financial planning practice.
- Expand your solution-focused financial therapy toolkit.
- Gain insights into the assessment of client attitudes and behaviors.
- Learn about the complexity of client biases and diversity issues faced in financial planning.

*This 3-day immersive course is supported by the  
University of Georgia Family and Consumer Sciences*



**College of Family and  
Consumer Sciences**  
*Financial Planning*  
**UNIVERSITY OF GEORGIA**

*For more information about The Behavioral Financial Planning Experience program,  
contact [questions@georgiacenter.uga.edu](mailto:questions@georgiacenter.uga.edu) or dial +1-706-542-3537*